

We use the Value of Change as a working method from our process module AIPD. In this way the basis for an investment decision for work environments in relation to the financial value and thus the cost effectiveness of work environments can be calculated.

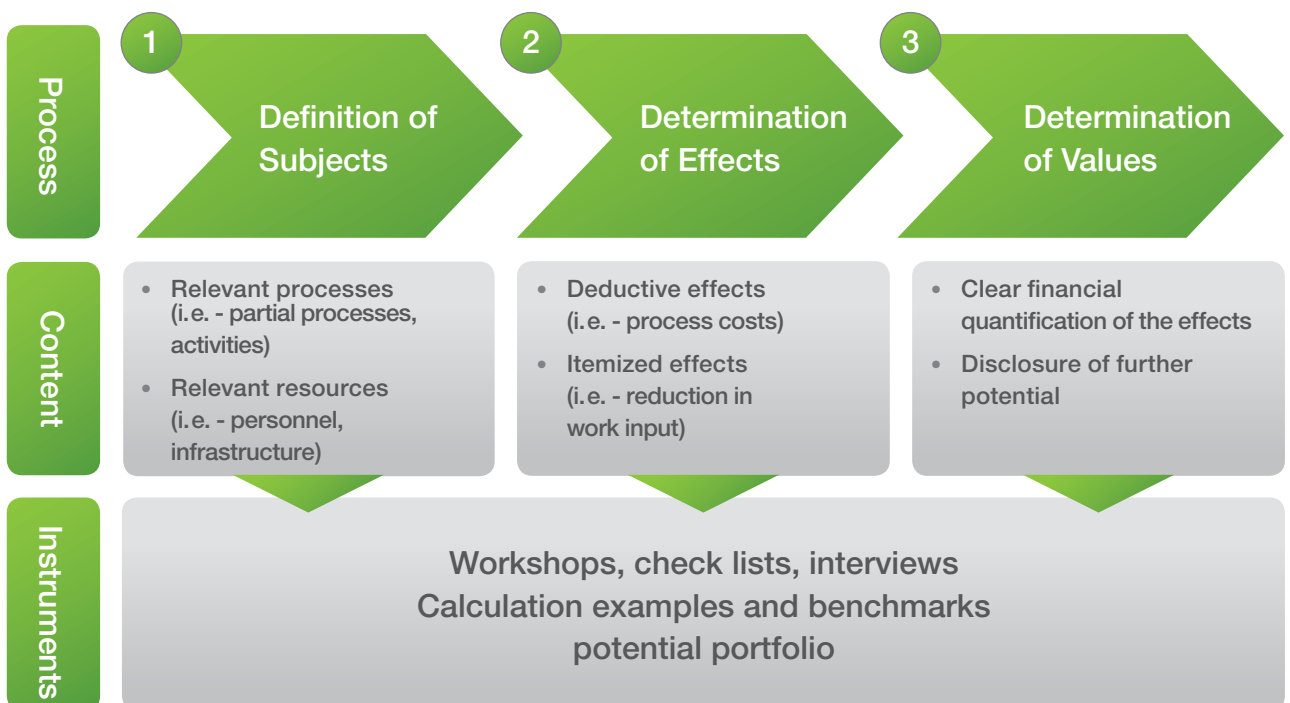
VOC

Value of Change – The cost effectiveness of work environments

In collaboration with a scientific institute we have developed a methodical approach which both quantitatively and qualitatively evaluates the benefits achieved by work environments. To estimate the potential savings the relevant processes will initially be defined, as well as outlining the corresponding impact and effects on your company. This will allow us to count the savings which can be achieved by the implementation of a new work environment.

Highlights

- Company potential will be determined
- Recommendations for the development of potential are defined
- The financial value of work environments is precisely determined
- Potential for savings are guaranteed by work environments
- Project success is insured with a payback guarantee



Process

Phase 1: Definition of Subjects

On the basis of an analysis the areas of your company which will be affected by the implementation of new work environments will be defined. Subjects outlined can be particular processes, partial processes or functional areas (i.e. order processing). In Phase 1 workshops with an average length of 2-3 days, as well as interviews with departments and management are used to assist in the process.

Phase 2: Determination of Effects

Effects which will arise from the implementation of work environments will be defined i.e. the shortening of throughput times, reduction of resource deployment, additional turnover resulting from time saved and the reduction of error costs. These effects can take place both company internal, as well as externally. For the definition of the effects, branch specific checklists will be used.

Phase 3: Determination of Values

The effects derived i.e. throughput times, will be recorded in detail and attributed to monetary values. In this particular phase benchmarks and calculation models will be deployed.

Pay back guarantee

The concept of Value of Change allows us to calculate how high the potential savings resulting from the introduction of a new work environment will be. We are so convinced that on the basis of the calculated value we will offer you a payback guarantee. What this means precisely is that should the savings formally stated in the contract not be achieved with the implementation of the work environment, then we will return the project costs to you. In this way we are providing you with the necessary security right from the start of the working relationship.

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